Contemporary Attitudes Toward Motorcycle Riding Safety and Riding Risk Factors – Part 1

International Motorcycle Safety Conference

March 28, 2006

Robert J. Rowe
Executive Vice President
Irwin Broh & Associates



Irwin Broh & Associates Capabilities and Experience

- Full-service marketing research company in business since 1971
- Custom and syndicated studies:
 - Quantitative (mail, phone, web, household panels)
 - Qualitative (focus groups, personal interviews)
 - Industry and competitive profiles
- Powersports specialty
 - ✓ Motorcycles/Scooters
 - ✓ ATVs
 - ✓ Boats, marine engines, PWC
 - Snowmobiles
 - ✓ PG&A
- One million powersports CSI contacts per year
- Several studies for MIC/MSF, including past two Owner Surveys



2003 MOTORCYCLE/ATV OWNER SURVEY SUMMARY REPORT

Conducted for the Motorcycle Industry Council by Irwin Broh & Associates



2003 Motorcycle/ATV Owner Study Study Methodology

- National probability sample of residential phone numbers
- RDD (Random Digit Dialing) phone study
- Conducted over a 12-month period
- Target completed interviews
 - ✓ 2,000 with owning households
 - ✓ 2,000 with non-owning households
- Screener to confirm ownership and calculate ownership incidence
- 25 minute / 68 question phone questionnaire for primary rider in owning households
- Over 550,000 total dialings



Problems with Telephone Studies

- Do Not Call list
- Caller ID / Answering machine screening
- Proliferation of cell phones (Not available for survey sampling)
- Typical calling window: 6 9 pm
- Under-representation of some social segments
- Not suited for longer, more complex surveys



Panel Study Alternatives

- Web panels
- Household panels
 - ✓ Balanced by age, income, ethnicity, census track, etc.
 - ✓ Statistical microcosm of U.S. population
 - ✓ Results projectable to entire U.S. population



About the NFO Panel (National Family Opinion)

- World's largest consumer panel
 - Almost one million member households in the U.S.
- Established in 1946
- Panel membership is free and voluntary
- Results obtained are representative of all U.S. households



Screener Card and Follow-up Survey

3a. Does anyone in your household own a motorcycle, minicycle, or scooter (defined as a motorized vehicle you have to sit on to ride. This does not include a moped or anything with pedals, and does not include a Razor or stand-up scooter) Yes (Continue) No (SKIP TO 4a) 3b. How many motorcycles, mini-cycles, or scooters are currently owned in your household? # 3c. And how many of these motorcycles, mini-cycles, or scooters are currently in running order? # 3d. Fill in the following for the newest of each owned: Brand						
vehicle you have to sit on to ride. This does <u>not</u> include a moped or anything with pedals, and does <u>not</u> include a Razor or stand-up scooter) Yes (Continue)						
does not include a moped or anything with pedals, and does not include a Razor or stand-up scooter) Yes (Continue)						
with pedals, and does not include a Razor or stand-up scooter) Yes (Continue)						
or stand-up scooter) Yes (Continue)						
or stand-up scooter) Yes (Continue)						
Yes (Continue)						
3b. How many motorcycles, mini-cycles, or scooters are currently owned in your household? #						
currently owned in your household? #						
3c. And how many of these motorcycles, mini-cycles, or scooters are currently in running order? #						
scooters are currently in running order? #						
3d. Fill in the following for the newest of each owned: Engine						
Motorcycle						
Brand Model Yr Size Motorcycle CC CC Mini-cycle CC CC Scooter CC 4a. Does anyone in your household own a 3 or 4-wheel All- Terrain Vehicle, that is an ATV with handlebars meant for off-highway riding that you straddle to ride. (This does not include dune buggies or an SUV like a Jeep or Ford Explorer) Yes (Continue) No (SKIP TO 5a) 4b. How many ATVs are currently owned in your household? # 4c. And how many of these ATVs are currently in running order? # 4d. Fill in for the newest ATV owned: Brand: Model Yr: Engine size:cc 5a. Does anyone in your household own a boat? Yes (Continue) No (SKIP TO 6a) 5b. Fill in the following for the newest boat owned: Brand: Length:ft Model Yr: Engine Outboard motor Inboard engine type: Stern drive engine No engine (sailboat) Total Engine horsepower:hp 6a. Does anyone in your household own a personal watercraft (PWC), like a Jet Ski? Yes (Continue) No (SKIP TO 7a)						
Motorcycle cc Mini-cycle cc Scooter cc Scooter cc 4a. Does anyone in your household own a 3 or 4-wheel All- Terrain Vehicle, that is an ATV with handlebars meant for off-highway riding that you straddle to ride. (This does <u>not</u> include dune buggies or an SUV like a Jeep or Ford Explorer) No (SKIP TO 5a) 4b. How many ATVs are currently owned in your household? # 4c. And how many of these ATVs are currently in running order? # 4d. Fill in for the newest ATV owned: Brand: Model Yr: Engine size: cc 5a. Does anyone in your household own a boat? Yes (Continue) No (SKIP TO 6a) 5b. Fill in the following for the newest boat owned: Brand: Inboard engine type: Stern drive engine No engine (sailboat) Total Engine horsepower: hp 6a. Does anyone in your household own a personal watercraft (PWC), like a Jet Ski? Yes (Continue) No (SKIP TO 7a)						
Mini-cycle Scooter						
Scootercc 4a. Does anyone in your household own a 3 or 4-wheel All- Terrain Vehicle, that is an ATV with handlebars meant for off-highway riding that you straddle to ride. (This does not include dune buggies or an SUV like a Jeep or Ford Explorer) Yes (Continue)						
4a. Does anyone in your household own a 3 or 4-wheel All- Terrain Vehicle, that is an ATV with handlebars meant for off-highway riding that you straddle to ride. (This does not include dune buggies or an SUV like a Jeep or Ford Explorer) Yes (Continue) □ No (SKIP TO 5a) 4b. How many ATVs are currently owned in your household? # 4c. And how many of these ATVs are currently in running order? # 4d. Fill in for the newest ATV owned: Brand: Model Yr: Engine size:cc 5a. Does anyone in your household own a boat? □ Yes (Continue) □ No (SKIP TO 6a) 5b. Fill in the following for the newest boat owned: Brand: Length: If Model Yr: Engine □ Outboard motor □ Inboard engine type: □ Stern drive engine □ No engine (sailboat) Total Engine horsepower: hp 6a. Does anyone in your household own a personal watercraft (PWC), like a Jet Ski? □ Yes (Continue) □ No (SKIP TO 7a)						
Terrain Vehicle, that is an ATV with handlebars meant for off-highway riding that you straddle to ride. (This does <u>not</u> include dune buggies or an SUV like a Jeep or Ford Explorer) Yes (Continue)						
Terrain Vehicle, that is an ATV with handlebars meant for off-highway riding that you straddle to ride. (This does <u>not</u> include dune buggies or an SUV like a Jeep or Ford Explorer) Yes (Continue)						
handlebars meant for off-highway riding that you straddle to ride. (This does not include dune buggies or an SUV like a Jeep or Ford Explorer) Yes (Continue) No (SKIP TO 5a) 4b. How many ATVs are currently owned in your household? # 4c. And how many of these ATVs are currently in running order? # 4d. Fill in for the newest ATV owned: Brand: Model Yr: Engine size:cc 5a. Does anyone in your household own a boat? Yes (Continue) No (SKIP TO 6a) 5b. Fill in the following for the newest boat owned: Brand: Length:ft Model Yr: Engine Outboard motor Inboard engine type: Stern drive engine No engine (sailboat) Total Engine horsepower:hp 6a. Does anyone in your household own a personal watercraft (PWC), like a Jet Ski? Yes (Continue) No (SKIP TO 7a)						
that you straddle to ride. (This does not include dune buggies or an SUV like a Jeep or Ford Explorer) Yes (Continue) No (SKIP TO 5a) 4b. How many ATVs are currently owned in your household? #						
include dune buggies or an SUV like a Jeep or Ford Explorer) Yes (Continue) No (SKIP TO 5a) 4b. How many ATVs are currently owned in your household? # 4c. And how many of these ATVs are currently in running order? # 4d. Fill in for the newest ATV owned: Brand: Model Yr: Engine size:cc 5a. Does anyone in your household own a boat? Yes (Continue) No (SKIP TO 6a) 5b. Fill in the following for the newest boat owned: Brand: Length:ft Model Yr: Engine Outboard motor Inboard engine type: Stern drive engine No engine (sailboat) Total Engine horsepower:hp 6a. Does anyone in your household own a personal watercraft (PWC), like a Jet Ski? Yes (Continue) No (SKIP TO 7a)						
or Ford Explorer) Yes (Continue)						
□ Yes (Continue) □ No (SKIP TO 5a) 4b. How many ATVs are currently owned in your household? # 4c. And how many of these ATVs are currently in running order? # 4d. Fill in for the newest ATV owned: Brand: Model Yr: Engine size:cc 5a. Does anyone in your household own a boat? □ Yes (Continue) □ No (SKIP TO 6a) 5b. Fill in the following for the newest boat owned: Brand: Length:ft Model Yr: Engine □ Outboard motor □ Inboard engine type: □ Stern drive engine □ No engine (sailboat) Total Engine horsepower:hp 6a. Does anyone in your household own a personal watercraft (PWC), like a Jet Ski? □ Yes (Continue) □ No (SKIP TO 7a)						
4b. How many ATVs are currently owned in your household? #						
#						
4c. And how many of these ATVs are currently in running order? #						
order? # 4d. Fill in for the newest ATV owned: Brand: Model Yr: Engine size:cc 5a. Does anyone in your household own a boat?						
4d. Fill in for the newest ATV owned: Brand: Model Yr: Engine size:cc 5a. Does anyone in your household own a boat? □ Yes (Continue) □ No (SKIP TO 6a) 5b. Fill in the following for the newest boat owned: Brand: Length: ft Model Yr: Engine □ Outboard motor □ Inboard engine type: □ Stern drive engine □ No engine (sailboat) Total Engine horsepower: hp 6a. Does anyone in your household own a personal watercraft (PWC), like a Jet Ski? □ Yes (Continue) □ No (SKIP TO 7a)						
Brand: Model Yr: Engine size:cc 5a. Does anyone in your household own a boat? Yes (Continue)						
5a. Does anyone in your household own a boat? Yes (Continue) No (SKIP TO 6a) Sb. Fill in the following for the newest boat owned: Brand: Ength: If Model Yr: Engine Outboard motor Inboard engine type: Stern drive engine No engine (sailboat) Total Engine horsepower: hp 6a. Does anyone in your household own a personal watercraft (PWC), like a Jet Ski? Yes (Continue) No (SKIP TO 7a)						
□ Yes (Continue) □ No (SKIP TO 6a) 5b. Fill in the following for the newest boat owned: Brand: Length: ft Model Yr: Engine □ Outboard motor □ Inboard engine type: □ Stern drive engine □ No engine (sailboat) Total Engine horsepower: hp 6a. Does anyone in your household own a personal watercraft (PWC), like a Jet Ski? □ Yes (Continue) □ No (SKIP TO 7a)						
5b. Fill in the following for the newest boat owned: Brand: Length: ft Model Yr: Engine □ Outboard motor □ Inboard engine type: □ Stern drive engine □ No engine (sailboat) Total Engine horsepower: hp 6a. Does anyone in your household own a personal watercraft (PWC), like a Jet Ski? □ Yes (Continue) □ No (SKIP TO 7a)						
Brand: Length:ft Model Yr: Engine □ Outboard motor □ Inboard engine type: □ Stern drive engine □ No engine (sailboat) Total Engine horsepower:hp 6a. Does anyone in your household own a personal watercraft (PWC), like a Jet Ski? □ Yes (Continue) □ No (SKIP TO 7a)						
Engine ☐ Outboard motor ☐ Inboard engine type: ☐ Stern drive engine ☐ No engine (sailboat) Total Engine horsepower:hp 6a. Does anyone in your household own a personal watercraft (PWC), like a Jet Ski? ☐ Yes (Continue) ☐ No (SKIP TO 7a)						
Engine ☐ Outboard motor ☐ Inboard engine type: ☐ Stern drive engine ☐ No engine (sailboat) Total Engine horsepower:hp 6a. Does anyone in your household own a personal watercraft (PWC), like a Jet Ski? ☐ Yes (Continue) ☐ No (SKIP TO 7a)						
Total Engine horsepower:hp 6a. Does anyone in your household own a personal watercraft (PWC), like a Jet Ski? ☐ Yes (Continue) ☐ No (SKIP TO 7a)						
Total Engine horsepower:hp 6a. Does anyone in your household own a personal watercraft (PWC), like a Jet Ski? ☐ Yes (Continue) ☐ No (SKIP TO 7a)						
6a. Does anyone in your household own a personal watercraft (PWC), like a Jet Ski? ☐ Yes (Continue) ☐ No (SKIP TO 7a)						
watercraft (PWC), like a Jet Ski? ☐ Yes (Continue) ☐ No (SKIP TO 7a)						
☐ Yes (Continue) ☐ No (SKIP TO 7a)						
☐ Yes (Continue) ☐ No (SKIP TO 7a)						
` , , , , , , , , , , , , , , , , , , ,						
6b. Fill in the following for the newest PWC owned:						
Brand: Model Yr: # of passenger:						
7a. Does anyone in your household own a snowmobile?						
☐ Yes (Continue) ☐ No (SKIP TO 8a)						
7b. Fill in the following for the newest snowmobile owned:						
Brand: Model Yr: Engine size:cc						
8a. Does anyone in your household own a RV?						
☐ Yes (Continue) ☐ No (Return survey)						
Fill in the following for the newest RV owned:						
Brand: Model Yr:						
Type: ☐ Motorized RV ☐ Towable RV						



P.O. Box 474 Toledo, OH 43654 Toll-Free Number: 1-800-537-4097 Mon – Fri, 8:00 AM to 11:00 PM EST Sat & Sun, 10:00 AM to 6:00 PM EST Contact Us: http://mysurvey.com/contactus.cfm Privacy: http://mysurvey.com/privacy.cfm

138901

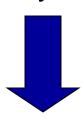
TO BE ANSWERED BY THE HOUSEHOLD MEMBER THAT RIDES MOTORCYCLES THE MOST, OR IS MOST FAMILIAR WITH MOTORCYCLE RIDING.

Motorcycle Ownership										
1a.	How many motorcycles or scooters are <u>currently owned</u> by you or other members of your household (X ONE Box)	!?								
	1 ☐ 1 2 ☐ 2 3 ☐ 3 4 ☐ 4 or more 5 ☐ No	ne (12)								
1b.	And how many of these vehicles are currently in running order? (X ONE Box)									
	1 ☐ 1 2 ☐ 2 8 ☐ 3 4 ☐ 4 or more 5 ☐ None	(13)								
2.	How many motorcycles or scooters have you (personally) ever owned?									
	1 1 3 3 5 5 7 7 9 9 9 2 2 2 4 4 4 6 6 8 8 8 0 10 or more	(14)								
3.	Besides yourself, how many other motorcycle riders are there in your family? (X ONE Box)									
	1 ☐ None, I am the only motorcycle rider 2 ☐ There are other male riders and other female riders in my family. (Write In #)	(16:17) (18:19)								
4.	Which category below best describes the type of motorcycle you ride most often? (X ONE Box)									
	1 Scooter 4 Touring 7 Competition/Motocross	(20)								
	2 ☐ Standard/Traditional 5 ☐ Sport bike 8 ☐ Dual purpose 8 ☐ Other:	(04)								
	3 Ciuisei 6 Coll-ioad/Eliquio 9 Colliei.	(21)								



Study Objectives

- Test panel methodology as possible alternative for 2008 Motorcycle/ATV Owners Study
- Utilize byproduct (motorcycle owning households) for follow-up Riding Safety Study

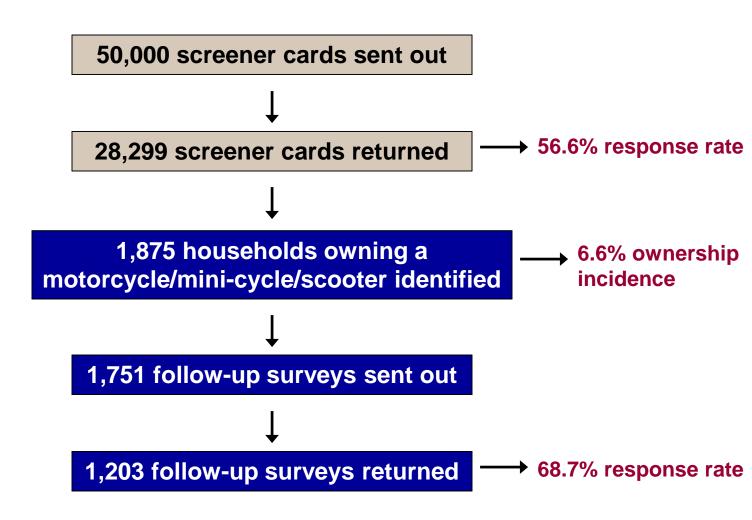


Advantages:

- National probability sample of motorcycle owning households
- Representative of U.S. population
- Results statistically projectable
- Respondents answer anonymously



Numbers for this Study





Questionnaire Topics

- 1. Current and prior motorcycle ownership history
 - Number
 - ✓ Brand
 - ✓ Type
 - ✓ Size
 - Model
- 2. Number of motorcycle riders in family
- 3. Riding experience, history, frequency
- 4. Motorcycle training/safety course attendance
- 5. Course evaluation



Questionnaire Topics (cont'd)

- 6. Riding risk factors
 - Threat perception
 - Participation in risky riding
- 7. Accident and crash history
- 8. Ownership/Use of protective riding gear
- 9. Drinking and driving
 - Attitudes
 - Past behavior (car and motorcycle)
- 10. Attitudes/Membership in motorcycle-related clubs
- 11. Involvement in motorcycle-related issues
- 12. Demographics

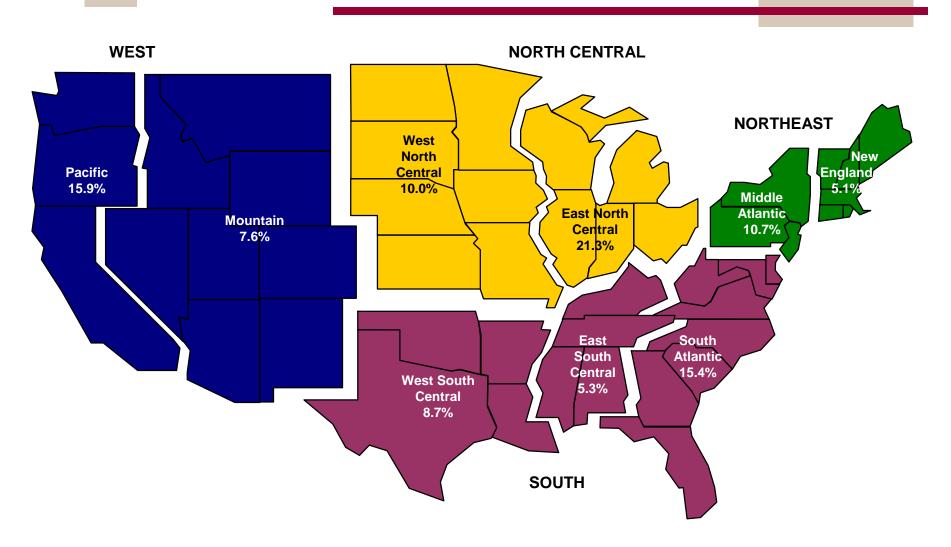


Respondent Analysis Groups

- Respondents distributed by:
 - ✓ Type of motorcycle owned
 - Motorcycle riding experience
 - ✓ Gender
 - ✓ Age
 - ✓ Education
 - ✓ Household income
 - ✓ Prior accident experience (their own and others)

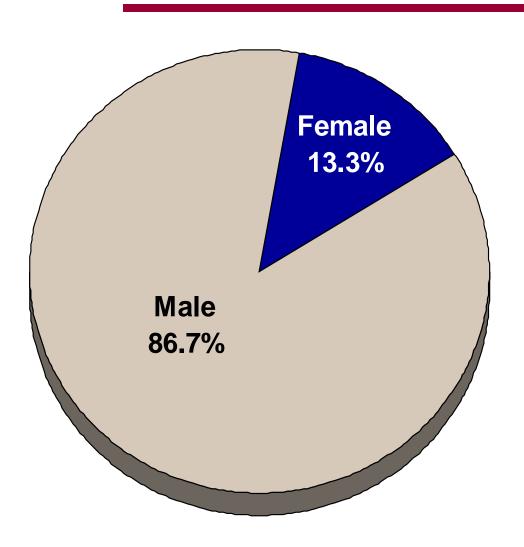


Respondent Analysis Groups U.S. Region



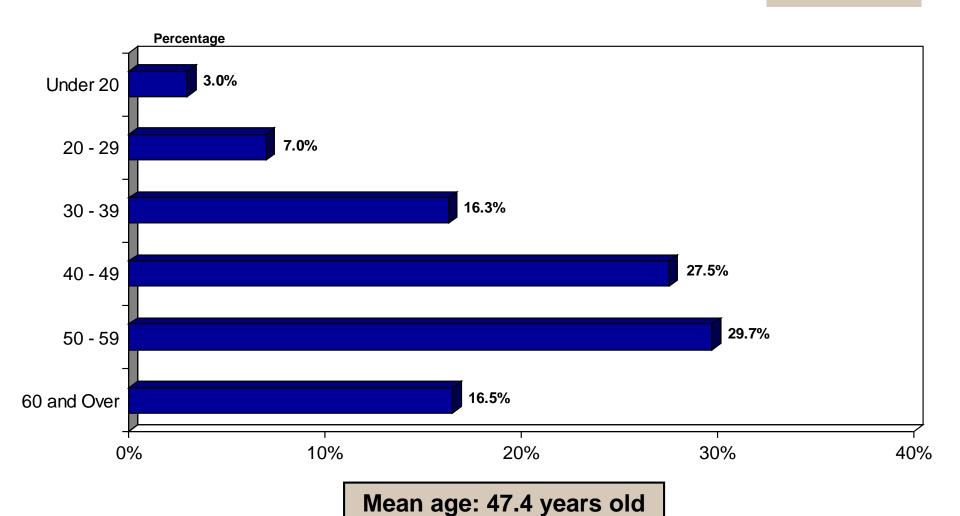


Respondent Analysis Groups Gender



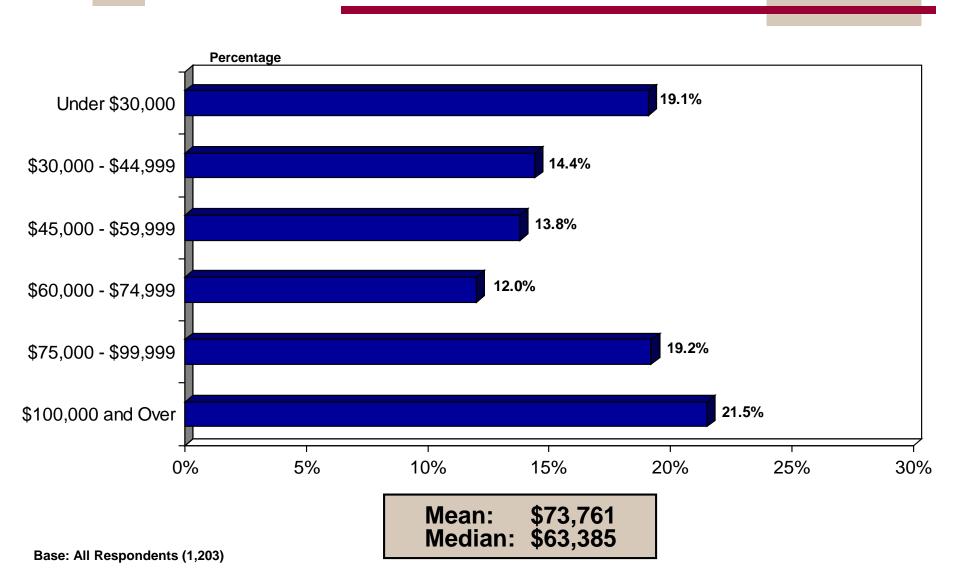


Respondent Analysis Groups Age



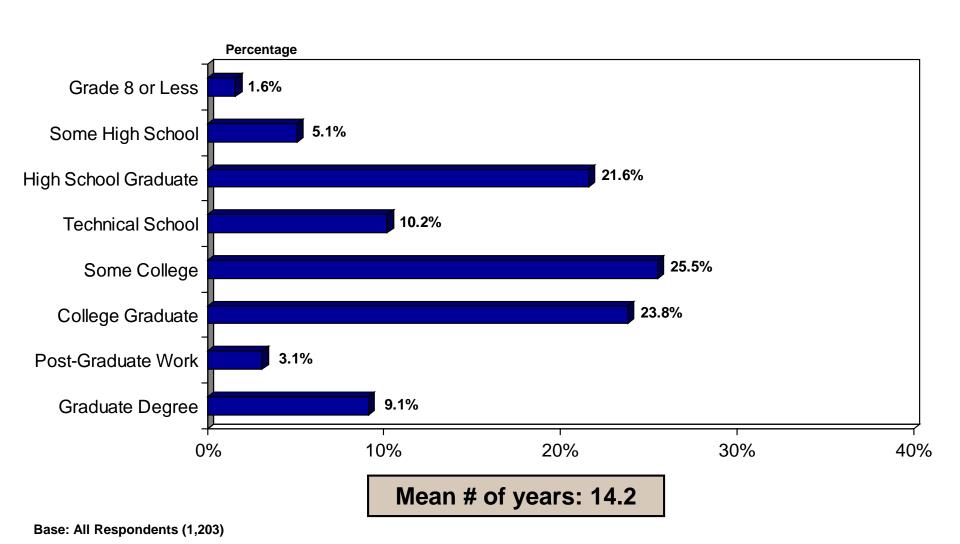


Respondent Analysis Groups Household Income



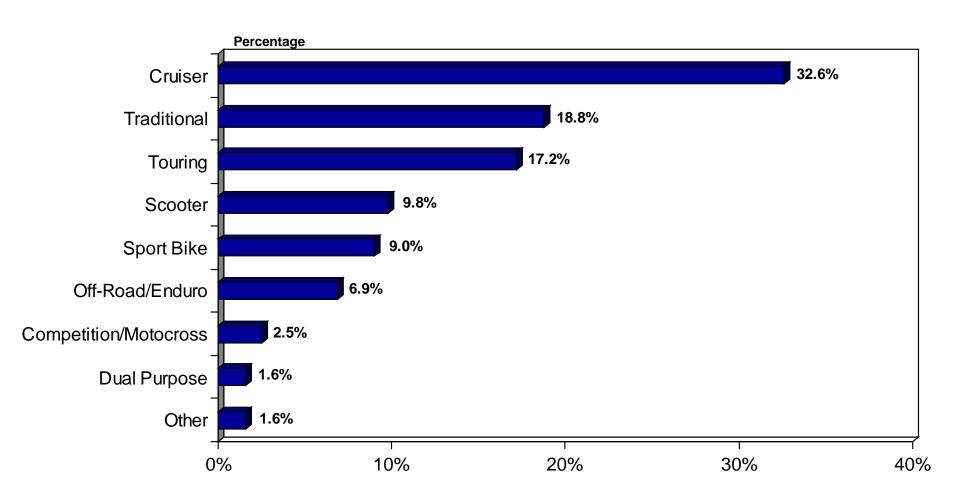


Respondent Analysis Groups Education



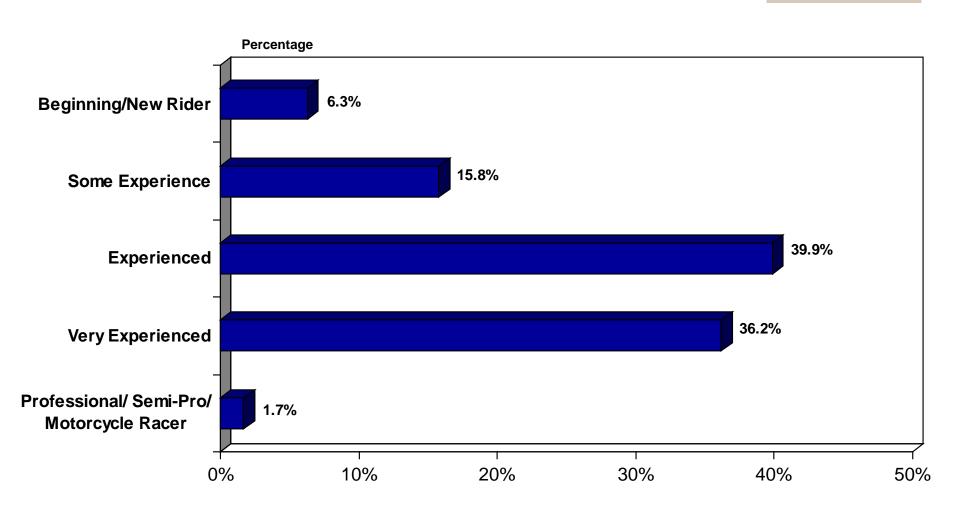


Respondent Analysis Groups Motorcycle Type*



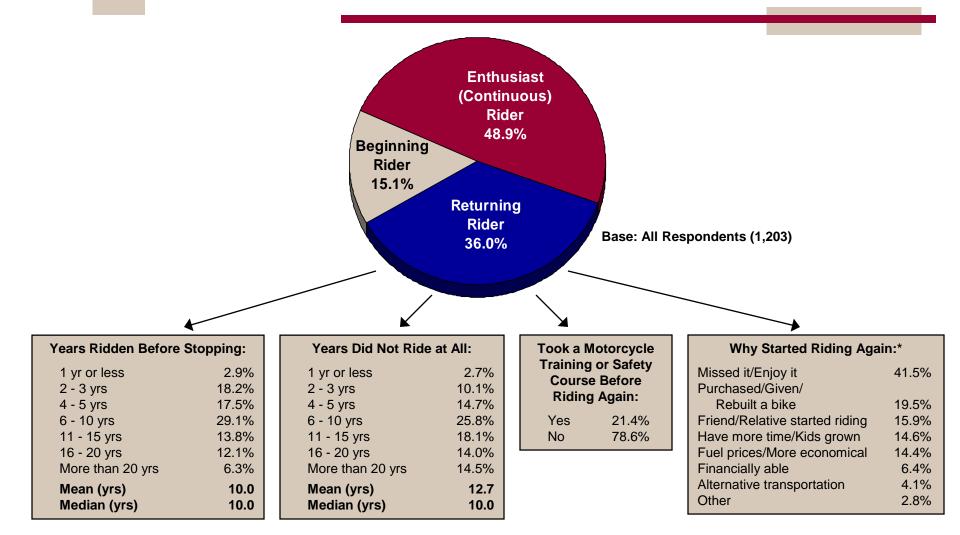


Respondent Analysis Groups Motorcycle Riding Experience





Rider Definition



^{*} Exceeds 100% due to multiple mentions

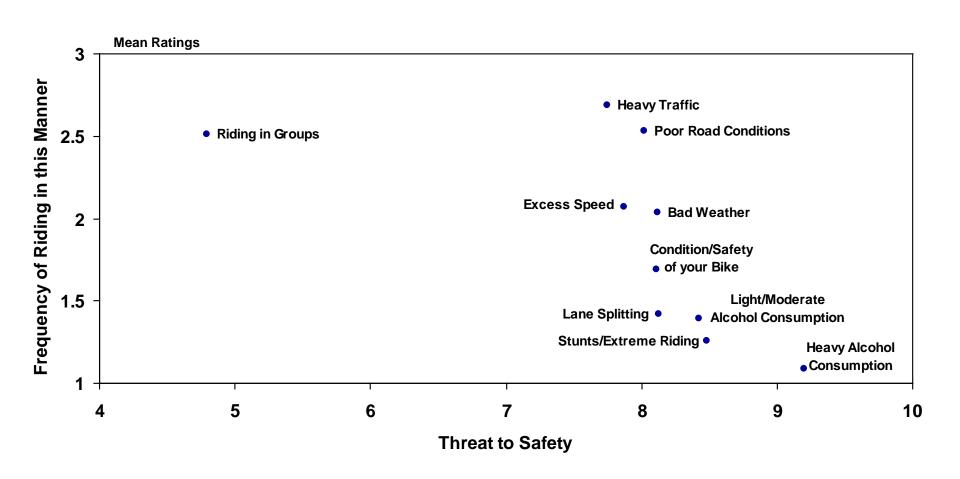


Motorcycle Riding Risk Factors

- Poor road conditions (gravel, potholes, construction, etc.)
- Bad weather (rain, snow, fog, etc.)
- Excess speed (riding over the speed limit)
- Light/Moderate alcohol consumption (by you)
- Heavy alcohol consumption (by you)
- Condition/Safety of your bike (tires, brakes, etc.)
- > Stunts/"Extreme" riding (popping wheelies, etc.)
- Heavy traffic
- Lane splitting (driving up the middle of two lanes of traffic)
- Riding in groups (with several other motorcycle riders)



Motorcycle Riding Risk Factors





Motorcycle Riding Risk Factors Mean Frequency Ratings

	Grand						Off-road/ Enduro/
Risk Factor	Total	Scooter	Traditional	Cruiser	Touring	Sport Bike	Motocross
Heavy traffic	2.69	2.24	2.70	2.90	3.07	2.93	1.56
Poor road conditions	2.53	2.26	2.53	2.58	2.51	2.53	2.58
Riding in groups	2.51	1.72	2.20	2.88	2.88	2.54	2.13
Excess speed	2.07	1.55	1.94	2.10	2.29	2.53	1.97
Bad weather	2.04	1.70	1.96	2.10	2.21	2.05	2.02
Condition/Safety of your bike	1.69	1.76	1.75	1.66	1.63	1.83	1.57
Lane splitting	1.42	1.33	1.39	1.43	1.46	1.69	1.13
Light/Moderate alcohol consumption	1.39	1.31	1.36	1.48	1.47	1.34	1.20
Stunts/Extreme riding	1.26	1.15	1.18	1.16	1.08	1.45	2.10
Heavy alcohol consumption	1.09	1.14	1.12	1.11	1.07	1.07	1.02

Scale: 1=Never, 2=Seldom, 3=Occasionally, 4=Frequently, 5=Always